

Testimonials for Drew Stevens PhD

"You should seriously consider "Split-Second-Selling" as your comprehensive manual regardless of your level of sales expertise. Don't spend one split second longer deciding which book to buy. Drew is the real deal!"

-Bobbe White - State Street Bank & Trust Company

"Those of us who have been in sales for many years know there is so much involved if one is going to excel in this business. Drew covers every aspect of selling and does it clearly and incisively."

-Howard Kellman - Indianapolis Indians baseball Team

"Drew not only understands the sales game but he shows you a through and effective way to play and achieve results."

- Barbara Dressel, President, eMED International, Inc.

"In our results-driven environment, Drew's ability to make the complex seemingly simple continues to motivate and propel all of us towards "the finish line"! Congrats again on a job well done."

- Adam Elliot - Rockhurst University

"S3 (Split Second Selling) is THE must read guide to selling excellence in the new millennium."

- Richard Louisy -Turner Electric, LLC, an ACTuant Company

"I love the templates of exercises after the chapters, great tool to reinforce the learning and help sales guys to the next level."

- Rick Goldman

"Any sales team can benefit from Split Second Selling which gives the polished framework and the roadmap to drive deals to closure. A must for all sales professionals."

- Stephanie Ducker - Quest Diagnostics, Inc.

"It is such a technology, fast-track driven business industry that we are in today that sometimes the basics of sales is overlooked. Drew Stevens reaches out to the reader and pulls them back in to the real world of sales."

- Pat Schaumann, CMP, CSEP, DMCP - MAC Meetings and Events

"Split Second Selling appeals to the entry level professional, as well as the seasoned sales star. It is a great "quick reference" source for a quick energizing read."

-Jennifer Knapp - Image Technologies Corporation

"Split Second Selling is extremely well done. I found myself taking notes on all kinds of ideas that I can put to use in my job now. It was a joy to read and learn from."

- Ken Indof - Quest diagnostics

"The first few chapters gave me inspiration and courage to go after the things that I want; on a business and personal level. If I give myself more credit and have more confidence in myself, anything is achievable. You are such an inspiration!"

- Miranda Ammon - Reliv International

"What I really like about the book is that the lessons you teach in the book are actually universal lessons that can be applied to any aspect of our professional lives."

- Paula Polyak - US Pipe